

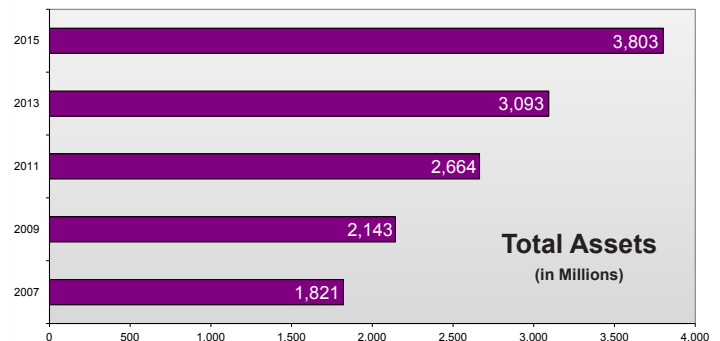
NGL's Financial Strength

Since 1910, National Guardian Life Insurance Company (NGL) has been dedicated to the highest standards of quality and integrity. This is why we have always maintained a conservative investment philosophy, allowing us to offer you quality products that are among the safest in the industry.

Quality of Investments

Our investment philosophy is simple; safety and security for our policyholders is our number one concern. Stability should not be sacrificed for short-term yield. Therefore, our investment portfolio is focused on long-term success.

- 98% of our bond holdings are rated in the highest quality categories. NGL does not purchase “junk” or speculative bonds for our investment portfolios.
- Mortgage loans and real estate account for less than 3.7% of our invested assets.
- Exposure to the equity market through common stock is maintained at a prudent level.

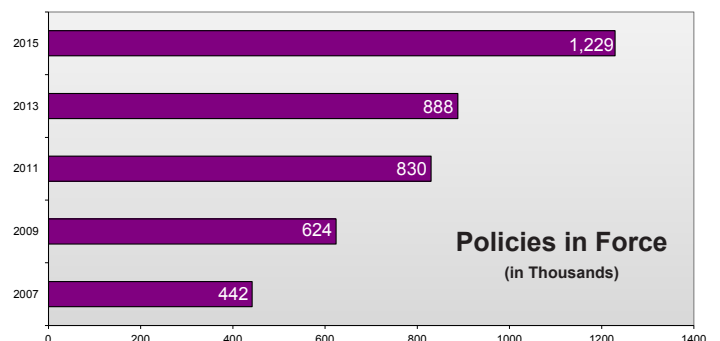


Assets of NGL increased 109% over the past eight years through acquisitions and new sales, exceeding \$3.8 billion. NGL reported \$3.5 billion in consolidated liabilities for 2015.

Adequacy of Reserves and Capital

The members of NGL establish reserves to ensure that enough money is available to pay future benefits. Minimum reserve requirements are set by state law to ensure that funds will be available to meet all future obligations to policyholders.

- Policy reserves and contract liabilities meet or exceed the conservative legal requirements. This provides security for our policyholders that their benefits will be paid in a timely manner.
- Statutory capital significantly exceeds regulatory requirements. This provides policyholders with additional security that their funds are safe and benefits will be paid when due, even in the most difficult of economic conditions.

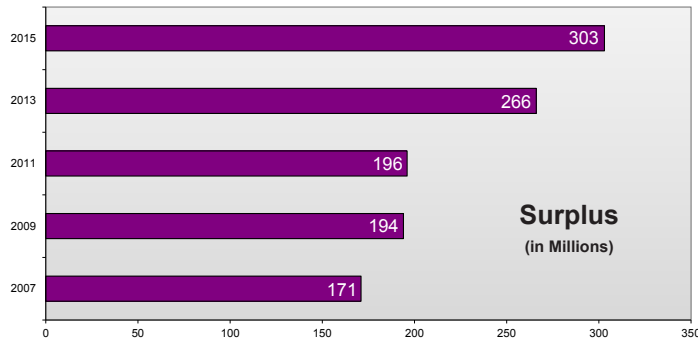


Policies in force increased by 178% over the past eight years.

NGL's Financial Strength

➤ NGL Surplus

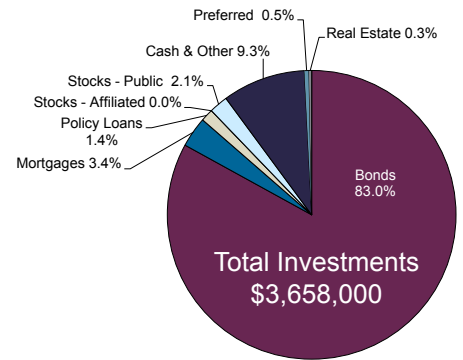
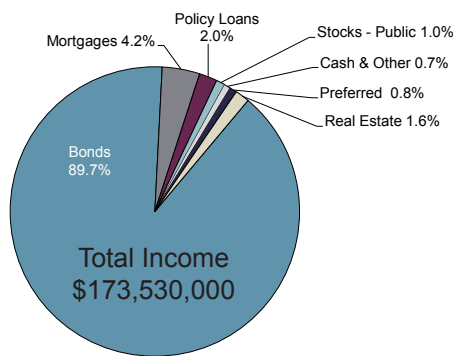
We are committed to maintaining a strong surplus position.



Statutory surplus increased 77% since 2007 and is currently a healthy 8.6% of liabilities.

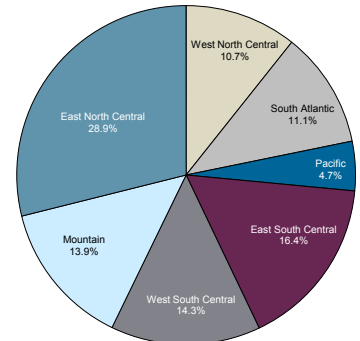
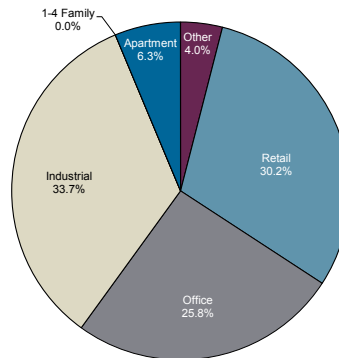
➤ Invested Assets and Income as of 12/31/15

On December 31, 2015, 83.0% of NGL's investments were in bonds and 3.4% were in mortgage loans. 98% of NGL's bonds are investment-grade. All non-investment-grade bonds were purchased as investment-grade but have been downgraded since acquisition.



➤ Mortgages as of 12/31/15

Our mortgage loans are well diversified both in terms of type and geographical location.



Contact us today at 800.988.0826